

Contact and Details

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Education

Doctor of Philosophy , Business Administration Haas School of Business, University of California, Berkeley, USA	2008-2012
Master of Science , Business Administration Sauder School of Business, University of British Columbia, Vancouver, Canada	2003-2006
Bachelor of Science , Physics (Hons.) University College London (UCL), London, UK	1996-2000

Academic Positions

Innovation Policy Fellow , National Bureau of Economic Research	2013-2014
Post-Doctoral Fellow , Strategy & Bus. Econ, Sauder School of Business, UBC	2012-2013
Sessional Lecturer , Sauder School of Business, UBC	Fall 2005

Awards and Honours

C.U.S. Teaching Excellence Award Nominee	Sauder School of Business, UBC - 2012
Henry K. Hayase Award	PhD Program, Haas School of Business - 2012
Kauffman Foundation Dissertation Fellow, \$20,000	Ewing Marion Kauffman Foundation - 2012
Earl F. Cheit Outstanding G.S.I. Award, \$500	Haas School of Business, UC Berkeley - 2010
Canadian Graduate Scholar, \$35,000/yr	Government of Canada - 2008
SSHRC Doctoral Fellow, \$20,000/yr	Government of Canada - 2008

Research Papers

Egan, Edward J. (2013), *How Start-up Firms Innovate: Technology Strategy, Commercialization Strategy, and their Relationship*, Job Market Paper.

Brander, James A. and Edward J. Egan (2013), *Investor Expectations and the Role of Venture Capitalists in Acquisitions*, University of British Columbia, Working Paper. Proceedings of the Annual Conference, Administrative Science Association of Canada, Banff, Alberta (June 06).

Egan, Edward J. and David J. Teece (2013), *Patent Thickets: Taxonomy, Theory, Tests, and Policy*, U.C. Berkeley Working Paper.

Brander, James A., Edward J. Egan, and Thomas F. Hellmann (2010), *Government Sponsored versus Private Venture Capital: Canadian Evidence*, in "International Differences In Entrepreneurship", J. Lerner and A. Schoar, National Bureau of Economic Research, Cambridge, MA.

Policy Reports

Hellmann, Thomas F., Edward J. Egan and James E. Brander (2005), *Value Creation in Venture Capital: A Comparison of Exit Values Across Canadian Provinces and US States*. Published by the Premier's Technology Council, Government of British Columbia.

Brander, James A., Edward J. Egan and Anthony E. Boardman (2005), *The Equity Capital Program in British Columbia: An Assessment of Capital Availability, Program Efficiency, and Policy Alternatives*. Published by the Ministry of Small Business and Economic Development, Government of British Columbia.

Research Interests & Skills

- Applied micro-economic research, with implications for public policy and firm strategy, at the intersection of two areas: the **financing of entrepreneurship** and the **economics of innovation**.
- Doctoral training in both **strategy & business economics** (BPP group) and **finance** from Haas at U.C. Berkeley, with a core emphasis on micro-economics.
- Master's training in economics, behavioural (sociology and psychology based) research methods, statistics, and computer science (MIS).
- **Industry expert in computer science**. Guru in Perl, database systems, real-time data processing, and artificial intelligence. Fluent in 10+ programming languages. Specialist in very large dataset assembly, processing and analysis.

Industry Experience

Economic Consultant: Berkeley Research Group (BRG) LLC, Emeryville, USA 2012-2013

BRG is a leading global expert services and consulting firm. I developed economic research and analysis to support policy advocacy efforts and expert witness testimony, concerning the licensing, infringement, and fair valuation of intellectual property.

Managing Director and Founder: VenturesCanada Ltd., Vancouver, Canada 2004-2006

VenturesCanada provided data and analysis for the Canadian venture capital industry. The firm was profitable for all years of its operation.

Senior Associate: Greenstone Venture Partners LP, Vancouver, Canada 2003-2005

Greenstone Venture Partners was a small (<\$100m capital under management) cross-border venture capital fund specialising in early-stage semiconductor, wireless and enterprise software firms.

Managing Director and Co-Founder: VTRAD Ltd., London, UK 1996-2000

VTRAD developed ecommerce software for telecoms providers and the British government. I was responsible for all aspects of the company, from product development to securing venture capital investment.

References

Scott Stern , Sloan (MIT), sstern@mit.edu, 617 253-3053	IP Fellow Supervisor (NBER)
Josh Lerner, HBS, josh@hbs.edu, 617 495-6065	IP Fellow Supervisor (NBER)
Thomas F. Hellmann , Sauder (UBC), hellmann@sauder.ubc.ca, 604 822-8476	Post-Doc Supervisor (UBC)
James A. Brander, Sauder (UBC), brander@sauder.ubc.ca, 604 822-8483	Post-Doc Supervisor (UBC)
David J. Teece , Haas (U.C. Berkeley), teece@haas.berkeley.edu, 510 642-1075	Ph.D. Committee (Berkeley)
Toby E. Stuart, Haas (U.C. Berkeley), tstuart@haas.berkeley.edu, 510 643-7671	Ph.D. Committee (Berkeley)
Michael L. Katz, Haas (U.C. Berkeley), katz@haas.berkeley.edu, 510 643-0661	Ph.D. Committee (Berkeley)
Bronwyn H. Hall, U.C. Berkeley, bhhall@econ.berkeley.edu, 510 642-0822	Ph.D. Committee (Berkeley)

Primary references are provided from Professors Hellmann, Stern, and Teece.